

CONSTRUCTION

# CONNECTION

THE VOICE OF SOUTHERN NEVADA'S CONSTRUCTION INDUSTRY

APRIL 2026

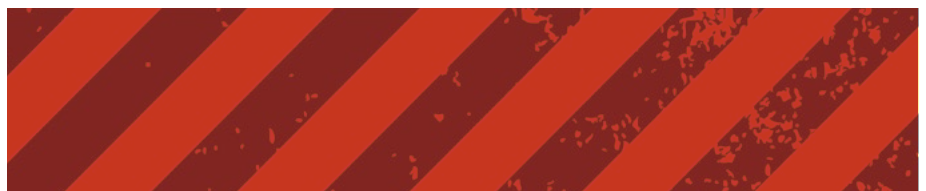
# 04

MAINTAINING  
CULTURE TO  
SUSTAIN QUALITY  
GROWTH:  
**THE FENCING  
SPECIALISTS  
APPROACH**



**NEVADA  
CONTRACTORS  
ASSOCIATION**

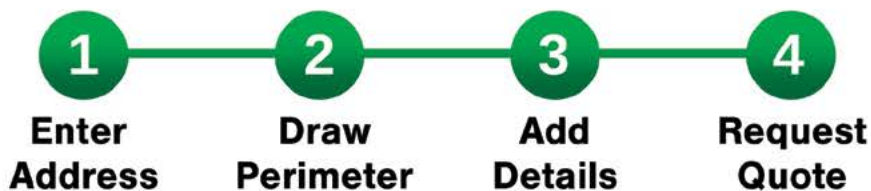
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## MAINTAINING CULTURE TO SUSTAIN QUALITY GROWTH: THE FENCING SPECIALISTS APPROACH



**G**rowth is often seen as the ultimate measure of success. More crews, more jobs, more markets. But at Fencing Specialists, we've learned that growth without cultural alignment can quickly erode the very quality that made growth possible in the first place.

As our company has expanded, maintaining a strong, consistent culture has become a strategic priority. By knowing and understanding our mission, vision, values, and brand, we have set our company up for success.

Culture is how standards are upheld when leadership isn't on every jobsite. It's how safety, craftsmanship, and client expectations stay consistent as teams grow. And ultimately, building our internal culture has helped Fencing Specialists to grow exponentially.

### Culture as an Operating System

"Our culture is built around professionalism, safety, respect, accountability, and teamwork. These values guide our hiring decisions, training programs, how teams are managed in the field, and how we interact with our customers," says Tamra Gannon. "As we grow, we invest heavily in onboarding and mentorship to make sure new employees understand not just how work is done, but why it's done that way."

Rather than chasing rapid expansion, we prioritize growth that our culture can support. That discipline has allowed us to scale without sacrificing the standards our reputation is built on.



### Leading as a Women-Led Company in the Trades

Being a women-led company in a traditionally male-dominated industry has shaped how we approach leadership and growth. At Fencing Specialists, Gannon and her leadership team emphasize people-first management, respect and mutual accountability, and professionalism at every level alongside operational performance.

This unique perspective has allowed the company to develop long-term relationships as the company grows. From field teams to office operations, we are able to better focus on a quality end product, when our culture is thriving. And these principles help

teams feel supported, reduce turnover, and create an environment where employees take pride in their work.

Women-led leadership also sends a clear message: there is room in the fencing industry for diverse leadership styles that strengthen performance and profitability.

### The Role of Project Diversification in Long-Term Success

With a strong internal culture firmly in place, Fencing Specialists is able to look outward and pursue growth opportunities without losing what makes the company successful. That foundation has allowed us to intentionally diversify our project mix, balancing government and commercial work to support long-term stability and consistent quality.

Gannon notes, "Because our culture has been solidified internally and our teams can train effectively, we can transition between project types without compromising workmanship or safety. The same expectations apply whether a crew is working on a municipal contract or a private commercial installation. That consistency is only possible because our culture was prioritized before our expansion."

Diversifying across government and commercial projects also allows Fencing Specialists to manage market fluctuations more effectively. When one sector slows, the other often provides stability, thus protecting jobs, maintaining momentum, and supporting steady, sustainable growth.

By first investing in people and culture, we've created the ability to expand strategically.

### Growth That Protects Quality

Sustainable growth requires intention. By protecting our culture, embracing women-led leadership, and understanding project diversification, Fencing Specialists continues to grow without compromising quality. In a competitive and evolving industry, that balance is what has positioned us for lasting success.

# CENTURION CONSULTANTS—FIVE YEARS OF GROWTH: NEW OFFICE, EXPANDED TEAM, SAME GREAT PEOPLE

This year marks five years since the successful integration of Centurion Consultants and IQC Southwest. Over that time, the partnership has strengthened our technical capabilities and expanded opportunities for our Multi-Disciplined Special Inspectors and Materials Technicians, allowing our team to support an increasing number of both privately and publicly funded projects throughout Southern Nevada.

As part of this continued growth, our Las Vegas operations have expanded to more than 60 employees and recently relocated to a new office space to better support our growing team and clients.

While our footprint has grown, one thing remains consistent: our strong company culture and commitment to employee development and retention. Many of the same talented professionals who helped build our Las Vegas presence remain integral members of the team today, ensuring continuity, experience, and the same high level of service our clients have come to expect.

Please update your records with our new mailing address listed below:

Centurion Consultants  
4460 West Hacienda Avenue, Suite #203  
Las Vegas, NV 89118




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**2,000+** READERS PER ISSUE

FOR ADVERTISING INFORMATION, CONTACT E&M AT  P. 800-572-0011 / ADVERTISING@EANDMSALES.COM

## CONSTRUCTION SAFETY & HEALTH CONFERENCE

July 22–24, 2026  
Minneapolis, MN

### SAFETY STARTS WITH YOU.

Join us for the premier national conference for construction safety and health professionals! AGC's Construction Safety & Health Conference provides a forum for professionals to learn, network, and innovate. Through engaging presentations, workshops, and peer-to-peer discussions, attendees explore industry challenges, best practices, and emerging trends.

Take part as we unite industry experts, practitioners, and thought leaders from across the nation to build a safer and healthier future for the construction industry and the communities we serve.

### SECURE YOUR SEAT



## NCA ASSOCIATION HEALTH PLAN

### Product Highlights:

- Choose from our portfolio of HMO, POS, PPO, EPO, and HSA plans.
- Comprehensive dental and vision plan available.
- Local service team with 40-plus years of experience.
- UnitedHealthcare Choice Plus Network for national access to care.
- Employee Assistance Program for all plan participants at no cost, as well as digital fitness tools and apps.
- One Pass Select™ fitness and well-being program

Health Plan of Nevada (HPN) and Sierra Health and Life (SHL) are proud to call Nevada home. Our clients and members have access to our local customer service representatives, operations teams, and sales/accounts managers to help you administer your health plan.

**DOWNLOAD MORE INFO  
ABOUT THE HEALTH PLAN  
HERE!**



# Welcome

## NEW MEMBERS

### **530 Electric LLC**

4675 West Teco Avenue  
Las Vegas, NV 89118  
775-962-2365

Michael Gloeckner, Project Manager  
mike@530electric.com  
*C-02 Electrical Contracting*

### **Hot Wind Environmental Consultants**

10423 Poplar Park Avenue  
Las Vegas, NV 89166  
619-981-0852  
www.hotwindllc.com

Susan Howarth, Environmental Health, Safety, and IH Director  
cih@hotwindllc.com  
*Environmental Inspections and Material Testing*

### **Balanced Books and Beyond LLC**

8071 Petunia Flower Way  
Las Vegas, NV 89147  
702-625-3015  
www.balancedbookspros.com

Marianne Rands, Owner  
marianne@balancedbookspros.com  
*Accounting/Auditing*

### **STARC Systems**

16 Katahdin Drive  
Brunswick, ME 04011  
702-666-1704

www.starcsystems.com  
Ian Zavala, Regional Sales Manager  
izavala@starcsystems.com  
*Temporary Construction Walls*

### **NextGen Protection**

7165 Bermuda Road  
Las Vegas, NV 89119  
702-270-4499

www.nextgenprotection.com  
Alicia Nelson, Business Development Manager  
anelson@nextgenprotection.com  
*C-41C Fire Alarms*

### **PR Construction, Inc.**

1995 North Batavia Street  
Orange, CA 92865  
714-637-7848

www.prconstruction.net  
Sean Brennan, President  
sbrennan@prconstruction.net  
*B- General Building*

### **Willscot**

3435 Kier Road  
North Las Vegas, NV 89030  
702-481-4827

www.willscot.com  
Christopher Haddock, Product Sales Manager  
christopher.haddock@willscot.com  
*Equipment Sales/Leasing/Rental*

# UPCOMING SAFETY AND TRAINING COURSES

## **OSHA 500 - TRAINER COURSE IN OS&H STANDARDS FOR THE CONSTRUCTION INDUSTRY**

**Date:** April 13–16

**Time:** 8:00–4:30 PM

**Location:** Nevada Contractors Association Training Room

## **WATER POLLUTION CONTROL MANAGER COURSE**

**Date:** April 28–29

**Time:** 7:30 AM–3:30 PM

**Location:** Elko, NV

## **ATSSA CERTIFIED FLAGGER**

**Date:** April 28

**Time:** 8:00–12:00 PM

**Location:** Nevada Contractors Association Training Room

## **WATER POLLUTION CONTROL MANAGER COURSE REFRESHER**

**Date:** April 30

**Time:** 7:30 AM–3:30 PM

**Location:** Elko, NV

## **NCA SAFETY COMMITTEE BLOOD DRIVE**

**Date:** April 30

**Time:** 8:00 AM–1:00 PM

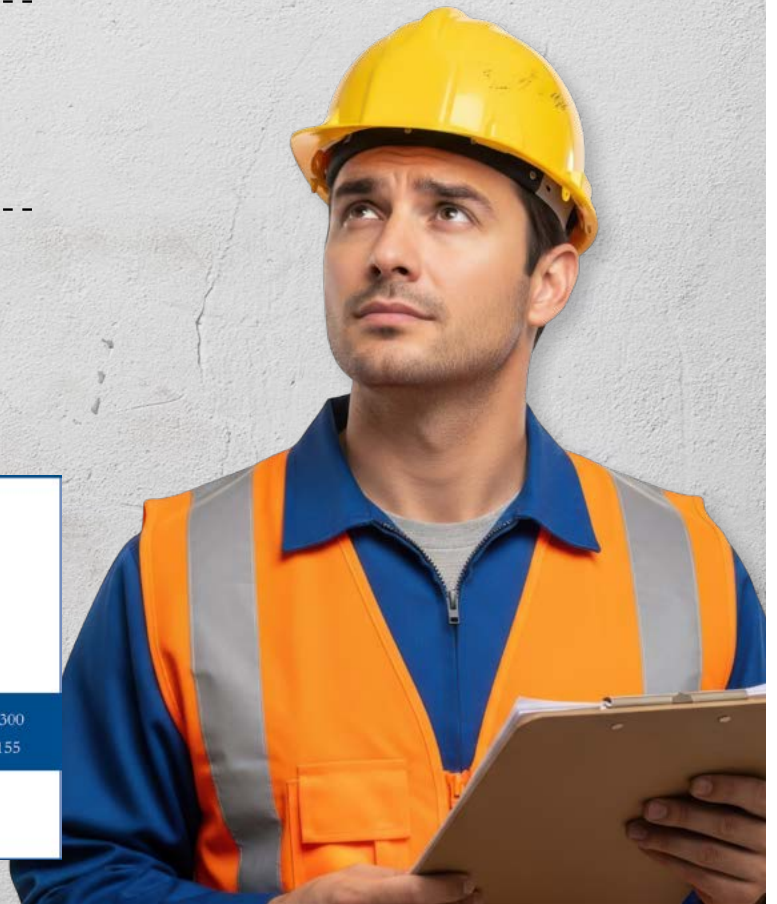
**Location:** Nevada Contractors Association Training Room

## **OSHA 502 - UPDATE FOR CONSTRUCTION INDUSTRY OUTREACH TRAINERS**

**Date:** May 11–13

**Time:** 8:00–4:30 PM

**Location:** Nevada Contractors Association Training Room



**OVIST AND HOWARD**  
CERTIFIED PUBLIC ACCOUNTANTS

Kristina Deuser, CPA  
kdeuser@ohcpas.net

Mary Heinz, CPA  
mheinz@ohcpas.net

Eric Lorenz, CPA  
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# SAFETY FORUM

## Recap



On Thursday, March 26, the NCA Safety Committee hosted its Safety Forum at Martin-Harris Construction, focused on lithium-ion battery fire risks and prevention. Attendees heard from **Las Vegas Fire and Rescue** Fire Captain Karen Cutolo and Fire Training Officer Dustin Schlien, who shared practical information

on lithium battery hazards, fire response considerations, storage best practices, and steps contractors can take to reduce risk on jobsites and in fleet operations.

Thank you to our event sponsors, including **Martin-Harris Construction, Affordable Concepts, Indeed Safety, Ryan Mechanical, and**

**Bergelectric Corp.**, for supporting this important discussion. We also appreciate **Western Safety Associates** for joining us as a vendor and sharing information on products and resources available to support safer worksites.



Our next Safety Forum will take place on June 26 at Martin-Harris Construction. Please check the NCA website calendar for additional details or reach out to Jada directly for more information.

**When your project needs a builder who knows Nevada, let us show you why the choice is Martin-Harris.**

For 48 years, Martin-Harris Construction has helped Owners, Architects and Developers build in Nevada. Together, we create projects that are both purpose-driven and awe-inspiring.

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4,893<sup>+</sup>

There are more than 4,893 construction firms in Nevada.

\$9.5 BILLION<sup>+</sup>

In Nevada, construction contributed \$9.5 billion of the state's GDP.

2,000<sup>+</sup>

Construction Connection reaches more than 2,000 construction professionals and construction-related businesses.

94,500<sup>+</sup>

More than 94,500 construction professionals are employed across the state of Nevada.



## PROMOTE YOUR BRAND AND BE SEEN

Published monthly, *Construction Connection* magazine is a one-stop shop for all commercial and industrial construction industry news written for professionals in the field. As a recognized industry publication with an established readership and trusted content, it makes a targeted impact. Advertise directly to your peers and get noticed.



## WOMEN IN CONSTRUCTION WEEK

# WORKFORCE TOUR

In recognition of Women in Construction Week, we were proud to partner with **All 5's Construction**, **Cerris Systems**, and **The PENTA Building Group** to provide 8th-grade girls from Lied Middle School a firsthand look at the construction industry through a tour of Cerris Systems' fabrication facility.

Exposing the next generation to the incredible opportunities in construction is something we're deeply passionate about, and events like this remind us why that work matters!

A huge THANK YOU to our members for making this possible!

Together, we're building a stronger, more diverse future for our industry. We look forward to reaching even more students in the years to come!



# UPCOMING EVENTS



## ANNUAL GOLF TOURNAMENT

**Date:** Friday, May 8, 2026

**Location:** Las Vegas Paiute Golf Resort

**Time:** Registration 7:30 AM | Shotgun 8:15 AM

Join us for the Nevada Contractors Association's most anticipated event of the year, welcoming over 400 players! Enjoy a premier day on the course while showcasing your golf skills, connecting with industry's top leaders, and building strong, lasting relationships with fellow professionals.

Cost \$400 per member | \$1,600 per member foursome

For more information and to register, [\*\*PLEASE CLICK HERE\*\*](#)

*A portion of each registration fee will be allocated to the Las Vegas AGC Build PAC, which supports the construction industry's legislative efforts.*



## Golf Tournament Sponsorship Opportunities

Take advantage of the many sponsorship opportunities offered and market your company at the Nevada Contractors Association's most popular event of the year!

From Meet & Greet Hole Sponsors to Lunch Sponsors—we have it available for you to showcase your company's support!

All sponsorships include: Recognition on the course, in the clubhouse, during morning announcements, and in the monthly *Construction Connection* e-publication.

For more information and to sponsor, [\*\*CLICK HERE\*\*](#)



## SAFETY FORUM—HOSTED BY: NCA SAFETY COMMITTEE

**Date:** Thursday, June 25, 2026

**Location:** Martin-Harris Construction

3030 South Highland Drive, Las Vegas, NV 89109

**Time:** Check-In & Networking | 11:00 AM–11:30 AM

Featured Presentation | 11:30 AM–12:15 PM

Q&A and Closing Remarks | 12:15 PM–12:30 PM

Join the NCA Safety Committee for an upcoming Safety Forum and connect with industry professionals focused on construction safety.

**Topic:** Urban Wildfire & Construction Safety: What to Do When You Cross Paths

**Guest Speaker:** Claire Clarke, Urban Wildfire Education Coordinator, Nevada Department of Wildlife (NDOW)

Lunch will be provided!

For more information and to register, [\*\*PLEASE CLICK HERE\*\*](#)

# GOVERNMENT AFFAIRS



## PREPARING FOR THE 2026 ELECTION CYCLE

The 2026 Election Cycle marks an important transition period for Nevada's policy landscape. Several legislative seats will see movement—including retirements, reelections, and members seeking different offices. These changes naturally bring new perspectives and priorities to Carson City.

The officials elected in 2026 will serve during the 2027 Legislative Session and will help guide decisions related to:

- Infrastructure funding priorities
- Workforce development and licensing policies
- Public works procurement regulations
- Tax policy and economic development initiatives
- Regulatory oversight affecting contractors statewide

For the construction industry, this cycle presents an opportunity to educate candidates, build relationships early, and share insight on how policy decisions affect projects, workforce stability, and economic growth across Nevada.



## KEY 2026–2027 ELECTION & LEGISLATIVE DATES

**March 2–13, 2026** – Constitutional and Legislative candidates file for office

**June 9, 2026** – Primary Election  
Early Voting: May 23–June 5

**November 3, 2026** – General Election  
Early Voting: October 17–October 30

**January 4, 2027** – Political giving blackout period begins

**February 2, 2027** – Nevada Legislative Session begins

LAS VEGAS AGC

# BUILD PAC

Las Vegas AGC Build PAC is our political action committee, dedicated to supporting candidates and elected officials who align with construction-friendly policies. Contributions allow NCA to remain engaged in the political process, build long-term relationships with policymakers, and ensure our industry has a seat at the table when decisions are made.

Las Vegas AGC Build PAC funding helps:

- Support pro-construction candidates and leaders
- Strengthen relationships before and after elections
- Protect the industry's interests at the local and state level
- Ensure construction remains a respected and informed voice

Join the Las Vegas AGC Build PAC Donor Program Today!

Members who contribute \$1,000 or more annually are recognized as part of NCA's Build PAC Donor Program all year long, demonstrating a deeper commitment to advocacy and the long-term success of the construction industry.



## Donate Today

Members can contribute directly to Build PAC using the link below:

***DONATE TO BUILD PAC***

Thank you to NCA members who have already contributed to Build PAC and joined the PAC Donor Program!

## MISSED AN EDITION? NO WORRIES!

***CLICK HERE***  
To Catch Up!





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# THANK YOU LAS VEGAS AGC BUILD PAC 2026 DONORS

## PAC Champions



## PAC Promoters



## PAC Advocates



## PAC Donors





THANK YOU FOR BEING A GREAT MEMBER! THANK YOU FOR BEING A GREAT MEMBER! THANK YOU FOR BEING A GREAT MEMBER!

*Thank You!*



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